

CHRYSPAC

Chrysalis Packaging & Assembly Corporation

ISO 9001:2000 Certified

*Custom Assembling
Quality Inspection
Shrink Packaging
Distribution
Fulfillment
Kitting
Sorting*

Chrysalis Decubitus Pads

(State NAICS Code 47530 - decubitus pads; synthetic sheepskin)

May 1, 2009

CHRYSPAC is an award winning ISO 9001:2000 certified contract manufacturing services company. Headquartered in Milwaukee, Wisconsin, the company has provided customized packaging, light assembly, kitting, quality inspection, warehousing and fulfillment services to manufacturers and commercial businesses throughout the United States for the past nine years.

Over the past four years, Chryspac has been fabricating decubitus pads for a textile manufacturer in Janesville, WI. Chryspac cuts rolls of synthetic poly fiber material into pads of varying densities and dimensions, labels, wraps and places them into card board shipping containers. Chryspac also warehouses several weeks of raw material and finished product inventory to fulfill orders as needed for customers. Customers are large national medical products distributors. If you buy these in a pharmacy or the internet or direct from one of these distributors, they were most likely made by Chryspac.

At Chryspac's customer's urging, Chryspac now produces its own brand of "Chrysalis Decubitus Pads" primarily for sale to government medical institutions. Chryspac's low overhead and "factory direct" shipment affords very favorable pricing, particularly for large orders. Chryspac is certified as a Service Disabled Veteran Owned Business and a Minority-owned Business.

Chrysalis Pads are made of non-allergenic, washable, and reusable 100% synthetic fibers. Use of these pads is an effective and low cost method for preventing pressure sores. The "gold standard" for prevention is the intermittent air mattress which cost hundreds to thousands of dollars to purchase. Chrysalis pads are priced from \$6.00 to \$60.00, depending upon size, density of material and volume of purchase.

Pressure sores, also known as bed sores, are a very common, but preventable problem which may occur very quickly for those who are physically immobilized, bed ridden or use wheel chairs. For instance, bed-ridden hospitalized and long-term care patients in nursing homes are highly susceptible to pressure sores which may occur in a few days. They are sometimes caused by normal friction between the skin and bed sheets when

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being moved or repositioned by medical workers. They may also occur within a few hours during emergency medical transport, especially if transported on hard surfaced immobilization boards.

A pressure sore occurs when the skin becomes tender from your own weight, due to lack of air flow, adequate circulation and an open wound is caused by abrasion which exposes the body to infection. Once they occur, they can become life threatening, if not treated properly. Acute pressure sores can extend through the surface and intermediate layers of skin and muscle to the bone and become extremely disfiguring. Because they are preventable with proper care, they are referred to as "never events", i.e., medical treatment errors. In addition to the great potential liability risk posed by "never events", health insurers commonly refuse to pay the cost for treating them, which must be paid by the medical practitioner and facility. Consequently, prevention of "never events" is a very high priority among practitioners and facilities.

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